



Saumil Shah

Associate Partner



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Education

- Bachelor of Commerce
Commerce from Mumbai
University

Clientele

- IT & IT Enabled Services
- Professional Services
- PE/ VC Funds & Family
Offices
- Pharma & Healthcare

Saumil is the Associate Partner - Markets at KNAV's Mumbai office.

Professional Experience

- Over 20 years of experience in marketing and business development with expertise in professional services, specializing in growth and cross border transactions.
- Considerable experience on entry strategies, cross border transactions and active client relationship for assignments ranging from multinational corporations, PE / VC funds and their portfolio entities and family offices.
- Worked on new initiatives, growth strategy, providing direction and focus on client relationship. Adding up as a key facilitator and project coordinator for the firm and its International clients with highly leveraged industry and business contacts.

Others

- Addressed various foreign delegations on "Doing business / Investing in India" for many countries - US, Canada, UK, Israel, Italy, Singapore and China