



# Nishta Sharma

## Managing Partner



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### Education

- US Certified Public Accountant from the Delaware State Board of Accountancy and an active member of the American Institute of Certified Public Accountants
- Bachelor Degree in Commerce from University of Mumbai

### Clientele

- Auto components
- Consumer products
- FMCG
- Media & entertainment
- Owner managed, entrepreneurial businesses, including SME's
- Pharma & healthcare
- Service oriented industries
- Technology (IT, Business Intelligence, Software Services and Products, BPO's, Call Centres and others)

Nishta plays a dual role of a Managing Partner and a US Tax Partner within the International Tax Advisory and Regulatory Service Practice at KNAV. She is based out of the Atlanta office.

### Professional Experience

- Nishta has worked on various US tax-free reorganization provisions to best accomplish tax efficient merger strategies
- She has worked on Multi-jurisdictional tax implications of sale of businesses on corporations and shareholders
- She has worked on Tax mitigation strategies for cross border IPRs
- She has been instrumental in implementing alternative structures to achieve their goals of minimizing worldwide effective tax rates, while achieving business and economic objectives
- With over a decade of experience in dealing with Indian multinational companies, she can provide customized solutions for the unique challenges faced by these companies and has served clients in various industries ranging in size from \$500 million to emerging small companies
- She has also been instrumental in setting up the Global Transfer Pricing Practice with a special emphasis on US taxation; both federal and state and has enabled Indian and foreign companies to efficiently plan their tax structures

### Other

- Speaker across forums and seminars or conferences on Doing Business in the USA, US GAAP, International Tax, US Tax, etc. and extensively at in house training programs and about 50 workshops/seminars
- Member of the American Institute of Certified Public Accountants